

Sarvajanik Education Society

S. R. Luthra Institute of Management

Placement Report

MBA 2015-16



RELIANCE
Communications
Anil Dhirubhai Ambani Group

Quick Detail

Employer – Reliance Communication Ltd. - An ADAG Company

Position – Executive Trainees – Sales

No. of students from SRLIM– 31

Maximum Earning Potential – INR 4,00,000

Date of Interview – 23rd February, 2016

Venue – S. R. Luthra Institute of Management

Interview Conducted by – Mr. Mitul Shah (DGM - Prepaid Head)
Mr. Dipak Pokharna (AGM - HR)

Selection Process – PPT

Round 1 (Written Test)

Round 2 (Group Discussion)

Round 3 (Personal Interview)

Overview

Reliance Communications Limited is an India-based company that provides telecommunications services. The Company, through its subsidiaries, offers a chain of wireless (third generation (3G) services), wire line, national long distance, international, voice, data, video, direct-to-home (DTH) and Internet-based communications services. It operates in two segments: the India Operations and the Global Operations. The Company's India operations segment includes wireless telecommunications services to retail customers through code division multiple access (CDMA) and global system for mobile (GSM) technology-based networks across India. Its Global Business Unit offers a portfolio of enterprise, information technology (IT) infrastructure and international long distance voice, video and data network services across the globe. The Company offers next generation, integrated and convergent digital network that supports services spanning the entire communications value chain.

Placement Details

Pool campus interview of Reliance communication Ltd. was organised at S. R. Luthra Institute of Management for the position of “Executive Trainees – Sales”. Offer was for the marketing students of final year. Mr. Mitul Shah (DGM - Prepaid Head) and Mr. Dipak Pokharna (AGM - HR) visited SRLIM, Surat for campus drive. Mr. Pokharna conducted Pre-placement Talk wherein he briefed the company drive and detailed job description, role and responsibilities. Reliance communication has designed a structured selection process comprising of 3 rounds.

Round 1 – Written Examination

The aim of written examination was to check the logical as well as ethical reasoning of the students. Total 28 students appeared for written test where 12 students were from SRLIM. Time limit for written test was 30 minutes.

Round 2- Group Discussion

The major objective of conducting Group Discussion is to measure communication skills of the candidate. Besides, company wanted to assess leadership skill and aggressiveness through Group Discussion and in depth knowledge about the current affairs. 6 students from SRLIM cleared Written examination and appeared for Group Discussion round. 1 shortlisted student appeared for the round of interview.

Round 3 – Personal Interview

Mr. shah and Mr. Pokharna interviewed 4 candidates, among them 1 was from SRLIM. It was magnificent opportunity to begin and built up career with one of the biggest Indian Corporate House.