

**Sarvajanik Education Society  
S. R. Luthra Institute of Management**

**Report on Final Campus Placement of IIFL (India Infoline Group) at  
SRLIM, Surat**

**IIFL (India Infoline Group) conducted pool campus drive for final year students of S. R. Luthra Institute of Management (SRLIM), Surat on 22<sup>nd</sup> January, 2016**



**Ms. Mansi Trivedi (HR Manager, IIFL) addressing final year students of  
reputed B-Schools at Surat**

IIFL (India Infoline) group is one of the leading players in the Indian financial services space. The company's net worth is approx Rs. 2000 crore. IIFL offers advice and execution platform for the entire range of financial services covering products ranging from Equities and Derivatives, Commodities, Wealth management, Asset management, Insurance, Loans, Investment Banking, GoI bonds and other small savings instruments.

Their current network is over 3,500 business locations spread over 900+ cities and towns across India which facilitates the smooth acquisition and servicing of a large customer base. They are a growing organization, which is an ideal place for individuals with high ambitions. The working atmosphere is highly charged with a young and energetic team of qualified professionals. They are growing at an exponential rate and to fuel their growth they are looking for smart & dynamic individuals across their Branches.

India Infoline offered Four Designation to final year students of reputed B - Schools in Surat city Branch Head (financial product distribution), Customer Care Executive, Valuer and Management Trainee – Home Loan with Maximum Earning Potential (MEP) of INR 3.6 lacs, INR 1.68 lacs p.a, INR 1.86 lacs p.a. and INR 2.4 lacs p.a. respectively.

India Infoline Finance Limited conducted following procedure for selecting suitable candidates.

**1. Pre Placement Talk:** The students were addressed by Ms. Mansi Trivedi (HR Manager - IIFL) who briefed about company, various products and services provided as well as detail insights on role and responsibilities of each offers. Students were shown with their career path. Students had asked several questions to clarify their doubts. 59 students were participated from S. R. Luthra Institute of Management, Surat.

**2. Group Discussions:** After Pre Placement Talk, candidates were clear about the offer and role and responsibilities for each offers. 42 interested students appeared for the next selection process of group discussion. In this step all candidates were tested on their confident, communication skill as well as detail knowledge about the topic. After this round of group discussion 15 students from SRLIM were shortlisted for next round of selection procedures.

**3. Personal Interviews:** Personal Interview round was conducted to evaluate attitude, to assess their knowledge about financial products such as Equity, Derivatives, Portfolio and Mutual Funds etc. After interview round, 7 candidates were finally offered from SRLIM, Surat.