

**Sarvajanik Education Society
S. R. Luthra Institute of Management**

**Report on Final Campus Placement of CCS Broadband Pvt. Ltd. at
SRLIM, Surat**

**CCS Broadband Pvt. Ltd. offered INR 1.20 lacs p.a. to the final year
students of S. R. Luthra Institute of Management (SRLIM), Surat
on 16th April, 2016**



**Mr. Ashif Mansuri (Manager-HR) and Mr. Himanshu Thakker (Corporate
Sales Manager addressing students at SRLIM**

Cyber Cloud Shield Broadband Services Pvt. Ltd. is a leading ISP offers internet services in Surat. Company provides services under brand name "CITY Broadband". Company offers Broadband connection with speed upto 55 Mbps on Fiber.

CCS Broadband Pvt. Ltd visited SRLIM campus on 16th April, 2016. The offered designation was "Corporate Sales Executive" with maximum earning potential of INR 1.2 Lacs p.a. The expectations from "Corporate Sales Executive" were to sell internet solutions to corporate clients, achieve sales targets through acquisition of new clients, develop a database of qualified leads through referrals, build and manage strong relationships with customers.

Mr. Ashif Mansuri (Manager-HR) and Mr. Himanshu Thakker (Corporate Sales Manager) conducted the pre-placement talk. Mr. Mansuri comprehensively introduced the company, products and compensation part related to job offered. Mr. Thakker briefed about roles and responsibilities associated with the job. Numerous questions were asked by students concerning job profile, growth prospects etc. which were resolved effectively by the company executives. Total 14 students appeared for pre-placement talk.

Total 11 students decided to go for further round of selection process. Mr. Mansuri and Mr. Thakker took rigorous interviews of all the interested candidates and total 7 students were shortlisted for second and final round of interview. Final round of interview was held at company's premises which was conducted by Mr. Kushal Latiwala (Manager-Business Development). All the 7 students were selected for job. It was really great opportunity for students who want to make their in Internet Service Provider (ISP).