



SARVAJANIK EDUCATION SOCIETY
SMT. SHARDARANI RAMESHCHANDER



Report on Final Campus Placement for Motilal Oswal Financial Services Ltd. on 28th February, 2018 at S. R. Luthra Institute of Management



Quick Details

Employer	Motilal Oswal Financial Services Ltd.
Date of Interview	28 th February, 2018
Designation Offered	Assistant Manager
Maximum Earning Potential	INR 3,36,000 p.a.
Interview conducted by	Mr. Remu Pattru (Senior Branch Head) Aruna Zinzulu (Relationship Manager)
No. of students Appeared	59
No. of Students Selected	7

Company Overview

Motilal Oswal Financial Services Ltd. (BSE, NIFTY, NASDAQ, Dow Jones, Hang Seng) is a diversified financial services firm offering a range of financial products and services. The company was formed in 1987 by Motilal Oswal and Ramdeo Agrawal after they acquired membership on The BSE. Motilal Oswal was elected director and joined the Governing Board of the Bombay Stock Exchange in 1998.

India's largest Equity Dealing & Advisory rooms, spread over 26,000 sq ft in Malad, Mumbai. In January 2010, Motilal Oswal Financial Services (through its subsidiary Motilal Oswal Securities Ltd.) received the final certificate of registration approval from Securities and Exchange Board of India (SEBI) to set up a mutual fund business in the country.

Job Profile

Offered Designation: Assistant Manager

Roles and Responsibilities:

1. Opening 5 trading account with margin of Rs. 50000 every months
2. Selling 5 Mutual fund SIP of Rs. 5000 each per month
3. Selling 1 Portfolio Management Services of Rs. 25 Lacs Per quarter

Location: Surat

Package (MEP): INR 3,36,000 p.a.

Selection Process

Pre – placement talk was conducted by Mr. Remu Patru (Senior Branch Head) and Ms. Aruna Zinzulu (Relationship Manager), which was attended by 55 students. After Pre placement talk, 40 students from SRLIM, Surat appeared for further rounds of the selection process.

Group Discussion

40 candidates appeared for group discussion. Out of which, 25 were shortlisted for the personal round of interview based on their excellent performance in the group discussion round.

Personal Interview 1

First round of Personal Interview was conducted by Mr. Remu Patru (Senior Branch Head, Motilal Oswal Financial Services Ltd.) and Ms. Aruna Zinzulu (Relationship Manager) at SRLIM for shortlisted students. Thereafter, 14 were shortlisted for 2nd round of interview.

Personal Interview 2

14 shortlisted students were called for the final round of interview at Motilal Oswal Financial Services Ltd, Surat office on 8th March, 2018. Finally 7 students were selected for the offered designation.